



Lead the Way

NEW CENTER
INCENTIVE PROGRAM

Creating opportunities to bring wound care to more communities.

Introducing opportunities for associates to help us grow the company and add centers across the nation.

We are offering a bonus of up to \$1,500 for new wound center leads. If the lead submitted turns into a formal business presentation between the hospital decision-making leadership and our business development team, you will earn \$500 at the completion of the meeting. If the lead turns into a signed contract, you will earn \$1,000 if the contract is signed within 18 months of lead meeting.

EARN UP TO \$1,500*

*\$500 for a lead that turns into a formal hospital presentation. \$1,000 for a lead that turns into a signed contract with an acute center and \$500 for a signed contract with a critical access center.

See back for program eligibility and fine print.



To submit a lead, follow the link below or scan the QR code.

SUBMIT LEAD

ELIGIBILITY

Participation in the incentive program is open to all active RXH associates with a few exceptions. Associates who hold a position with business development, regional vice presidents, vice presidents or above are not eligible to participate in the Wound Center Contract Lead Incentive Program.

- Leads must be non-competitive to our existing centers, generally those in a 25-mile radius.
- Potential clients who are in current communications or who have been in contact with RXH regarding a new business opportunity within the last twelve (12) months will not be considered.

PROCESS

- Fully complete the [Wound Center Lead Incentive](#) form on the RXH website, including hospital contact name and contact information. If you have any trouble submitting through the website, please contact your Regional Director.
- The appropriate business development associate will follow up on the lead. You may be contacted to answer follow-up questions or provide additional information regarding the opportunity.
- When the associate's lead progresses to a formal hospital presentation or a signed wound center contract. The business development associate will email the SVP of Growth, VP of HR, and VP of Marketing to confirm the presentation, including attendee name, title, date and next steps. The associate will receive their incentive on or about 30 days after the presentation or contract signing.

- Payments will be made through the first regular payroll cycle after the financial calculations have been completed and approved, which should be on or about 30 days after the meeting or contract signing.
- All incentive payments are subject to appropriate tax deductions and other withholdings.
- RXH reserves the right to deny incentive payments to any associate who improperly makes promises or assurances of RXH's services to prospective clients or otherwise engages in inappropriate conduct related to this program.
- Employees must be active/bona fide employees of the Company at the time of payout.
- Staff must work during the incentive period to be eligible.
- Staff must be up to date with all mandatory corporate training.
- All mandated training and licensing must be current and the employee in good standing with no active written warnings.
- Participation in the lead incentive program is voluntary.
- Nothing in this plan changes the at-will nature of employment.
- This plan is discretionary, and the company reserves the right to review this incentive program and alter or stop the plan at any time.
- Questions can be directed to the SVP of Growth or VP of Human Resources.
- In the case of any discrepancies, the CEO will be the final authority in determining whether the associate qualifies for the incentive plan.